



INFORMATION TO HAVE ABOUT THE EMPLOYER

- ORGANIZATIONAL GOALS
- RELATIVE SIZE OF FIRM
- GROWTH POTENTIAL FOR SECURITY
- PERCENT OF ANNUAL SALES GROWTH LAST FIVE YEARS
- WHO ARE COMPETITORS
- REPUTATION
- GEOGRAPHICAL LOCATIONS—RELOCATION POLICIES
- NUMBER OF RESTAURANTS
- SHORT TERM PROFIT PICTURE
- RECENT ITEMS IN THE NEWS AND PERIODICALS
- STRUCTURE ASSETS—PRICE OF STOCK
- PERCENTAGE OF ANNUAL GROWTH IN EARNINGS/SHARE
- PEOPLE YOU KNOW IN THE COMPANY
- TRAINING
- TYPICAL CAREER PATH IN YOUR FIELD
- COMPANY CULTURE/HISTORY
- KEY EXECUTIVES
- KNOW THE INDUSTRY

REMEMBER TO BRING A RESUME AND A LIST OF REFERENCES TO THE INTERVIEW!